Dear Friends,

We are proud to bring you a report on our accomplishments during Fiscal Year 2019 (July 1, 2018 - June 30th, 2019). As we reflect on our 153rd year of serving Brooklyn, we look forward to recovery and rebuilding through unprecedented times.

BCS was founded on a deep conviction that neighbors should help neighbors - that the victims of the civil war, orphans, widows and families might thrive with appropriate support and opportunity in place. We have remained committed to our core values and continue to partner with people to empower them, including children, youth, adults, and families as they progress to overcome the obstacles they face on their path toward self determination.

As we look back on Fiscal Year 2019, we are particularly proud of our accomplishments in affordable housing, homelessness and housing services, and advocacy.

In 2019, we worked to bring more affordable housing options to Brooklyn. We partnered with Starret Companies to develop Sea Rise I, a fully-affordable building currently slated for 125 family units, with 72 units set aside for permanent supportive housing. I also joined a group of female leaders to break ground on the 1921 Cortelyou Road development which will feature 76 units of affordable housing for families, seniors, and young adult females, including women transitioning out of homelessness who will be supported by our program. Lastly, BCS is now a part of the NYC Department of Housing Preservation and Development’s Housing Retention and Stabilization Services Pre-Qualified List, which is used by developers to partner with social-services providers.

To further enhance our commitment to addressing homelessness, we launched a project to bring a mobile-shower and outreach vehicle to Brooklyn. The Shower Bus will provide users with showers, clean toiletries, and assistance with access to social services programming.

One of my roles as Executive Director is to advocate strongly for Social Workers and Human Services Employees. This year, we worked closely with our partners and Board Members to lobby for increased funding for salaries, and more recognition for this field. Our work with the Human Service Council led to the adoption of an FY ’20 indirect rate reimbursement program that will enable BCS to be reimbursed at a rate that aptly recognizes the cost of doing business on multiple City contracts. In addition, our ONE BK social media campaign featured our programs for the first time championed by local tastemakers and luminaries. Our social media engagement rate is rising daily and our analytics in general demonstrate a growing audience of Brooklynites and people around the world.

Readers, permit me to send a special thank you to our staff: We have come through so much since July 1, 2019! The world has much changed since then. BCS Staff, I hope that you know that I, and the Board Of Directors and all who benefit from your dedicated work are grateful for your service and appreciative of the positive impact that you make each and every day; Thank you.

Today, we face unprecedented times. Long term recovery from COVID-19 will be significant and painful, particularly for low-income communities. We know that the only way to thrive as we rebuild is for all of us to work together to overcome the challenges exacerbated by racism, inequity and lack that so many of us face.

Brooklyn Community Services stands in solidarity with the fight against systemic oppression, generational racism, and white supremacy. We have been on the frontline in the battle for social justice as a Human Services Provider for over 150 years. Today, we realign ourselves with our mission: BCS is a Human Services Organization with a Social Justice mission. As we continue to partner with the community to provide services that foster individual, family and community self-determination, we will also seek to expose inequity and champion the communities we serve.

Janelle Farris
Executive Director
IMPACT

BCS served 20,000 people in 2019

500 people living with mental health conditions attended our programs and received support around recovery, job training, education and health

5,000 young people were educated and empowered through our dynamic youth programs

Over 3,000 people attended BCS community events or volunteer projects

600 youth were placed in paid internships or stipend programs

140 adults with disabilities were provided with job coaching or support and placed in paid jobs
Brooklyn Community Services envisions One Brooklyn Community where everyone can realize their full potential.

**Our mission** is to empower children, youth, adults and families to overcome the obstacles they face. Together we partner with our community to ensure opportunities for all to access an excellent education, jobs, safe and affordable housing, quality health care and wellness programs.

**OUR STORIES**

**BCS is launching a Shower Bus**, a mobile-shower unit and outreach vehicle that will roam Brooklyn, bringing the fundamental right of cleanliness to the hardest-to-reach members of the homeless population.

The project is modeled on a program that started in San Francisco. It has attracted the support of the Brooklyn Borough President, Eric Adams, (who contributed to its construction), the City Council (which has earmarked funds for its operation), Unilever (who have donated money and have created a line of high-end soaps to support it), but the bus’s biggest fans are two young girls from Bedford-Stuyvesant, Serenity Dixon and Jada Warren.

In March of 2019, when the two were in fifth grade, they heard about the bus, which will have two individual shower units, each with sinks, toilets, and benches. The custom-designed vehicle provides users with showers as well as clean towels, shampoo, shaving kits, soap, and more. The bus will also employ an outreach coordinator to assist individuals in need with access to social service resources and programming to comprehensively address their full spectrum of needs.

Working with Cindy Van Petten, their teacher at PS 5, in Bedford-Stuyvesant, Serenity and Jada made the shower bus their 5th grade service project. They sought out the Borough President, wrote him letters encouraging him to rally behind the bus and were eventually invited to Borough Hall to meet him. Since then, they have gotten more commitments from other large name donors, done clothing drives and raised funds.

The two are now in their first year of middle school, and they remain dedicated to the bus. Serenity is excited for the work to continue with her elementary-school friend and with the new students. “Just as we learned to give back, they can learn to give back to make the community better,” she said. Serenity and Jada are making flyers explaining that the school is collecting items for the program. She once told the Borough President when she met him, “I just feel like everyone has a right to have a shower, to brush their teeth, to have clean clothes.” - Serenity Dixon
David Jones found himself at BCS’ Father 2 Father program, an initiative establishing healthy and supportive relationships between fathers and their children, after beating cancer and battling substance use and addiction.

David is a single father to his son, David Jr., who has autism.

When David Jones was younger, he enjoyed a career as an artist. From the age of 18, he worked in illustration. "I was born with the gift," he said. "My mother was an artist, and I have a nephew who is an artist." He did portraits, flyers, and even worked on two books "Manny's Magical Garden" and "The Education of Black Folks," he said. "Drawing is one of the most wonderful things in the world," he noted. "It opens up my mind, gives me space, and frees me. It relieves misery."

David Jr. attends a special education program at PS 77K. In school, he uses a dynamic-display communication device (an iPad, with a special communication app program called "Proloquo2Go"), which allows him to interact with adults and peers. BCS was able to purchase the same technology to use at home through our partnership with the New York Times Neediest Cases Campaign. "He can’t really communicate on his own," David said. "With this iPad at home, I can better find out what he thinks, what he wants."

David Jr. has a love for art like his father in cubism, graffiti, and portraits. "He can draw like anyone else," Mr. Jones said. "His stick figures are pretty good." At night, the two share time with the TV. "Cartoons like Elmo and SpongeBob, that’s pretty much what we watch."

Today, David’s focus is to maintain his physical health and to provide for his son’s care and education. David is not only a graduate of BCS’ Father to Father Program but recently enrolled in the BCS Health Home program, a Medicaid funded care-management initiative. David’s BCS case manager is also arranging respite services so David can return to work and still know that his son is safe and comfortable.

"Drawing is one of the most wonderful things in the world," It opens up my mind, gives me space, and frees me. It relieves misery."
- David Jones Sr.
ONE BK Campaign:
Our ONE Brooklyn Community Campaign may have left subway stations, but we are always ONE Brooklyn Community.

We want to thank all of the local tastemakers, luminaries, investors and iconic natives who participated in the campaign. They made our 4th campaign special by posing with BCS program participants. The campaign was made possible with the guidance and work of creative visionary Michaela angela Davis and Brooklyn photographer Erin Patrice O'Brien.

Why did we launch this campaign? Brooklyn is thriving and home to many affluent New Yorkers. But the fact is that 23% of our neighbors in Brooklyn live in poverty – many children, the elderly, and people with disabilities. We take care of each other through volunteerism, philanthropy, and community engagement. Our ONE Brooklyn Community campaign united our diverse borough voices and aimed to illuminate the issues that need attention from our community.

2018 Campaign Participants
Victor Hsu, Founder of luxury sneaker brand Facto
Matthew Morgan, Co-Founder of AFROPUNK
Boris Ginet, Chef and Owner of Risbo Restaurant
Keeth Smart, US Sabre Fencer & Olympian
Paola Mendoza, Director & Author and Michael Skolnik, Entrepreneur and Activist.
Justin Bazdarich, Restaurateur & Owner of Speedy Romeo and Oxomoco
Michelle Reid, Owner & Host of Bisou Bisou Restaurant
Lucas Denton, Chef & Co-Founder of the Brownsville Community Culinary Center
Curly Girl Collective, experiential marketing group that specializes in multicultural beauty.
Michaela angela Davis, Activist & Writer
Joe Holder, Performance & Health Consultant
Jacqueline Woodson, Author
Debbie Hardy, Owner of Martine’s Dream Boutique
Linda Sarsour, Activist & Community Organizer
Yahdon Israel, Writer & Founder of Literary Swag
Teresita Fernandez, Visual Artist
Hard Hittin Harry, DJ & Producer
Lorraine West, Jewelry Designer
Kimberly Drew, Writer, Curator & Activist
Darnell Moore, Writer & Activist
Abby Stein, Activist & Author

Courteleyou Groundbreaking:
In November of 2018, a group of female leaders, including BCS Executive Director, Janelle Farris, broke ground on the 1921 Cortelyou development. The project is a partnership between the Mutual Housing Association of New York (MHANY) and The Baptist Church of the Redeemer. It will feature 76 units of affordable housing for families, seniors, and young adult females. This includes the 46 young women transitioning out of homelessness who will be supported by BCS and Turning Point programs. The church has a long history of enrichment in the Flatbush community and will also be getting a new facility.

Staff Highlight: Marcus Martir
“For me, this isn’t really a job, it’s my passion,” Marcus Martir said when talking about his role as Program Director of Turning Point Brooklyn’s Gateway to Health and Wellness. Marcus, who was born and raised on the Lower East Side of Manhattan, has been advocating for HIV awareness and prevention for more than 22 years.

He started his work in 1995 as a member of the Summer Youth Employment Program (SYEP). SYEP placed Marcus at the Henry Street Settlement’s Adolescents against HIV AIDS program. He stayed with Henry Street Settlement for 16 years before moving to Turning Point Brooklyn (TPBK).

TPBK’s Gateway to Health and Wellness combines outreach and action to provide Brooklyn with HIV, Hepatitis-C and drug and alcohol prevention services. Their Mobile Outreach van parks in different locations around the borough and is equipped with 4th generation rapid point-of-care Alere Testing Strips. They even have an iPad with access to dating apps like Grindr, Scruff, Jack’d and Tinder, taking a more creative approach to their outreach efforts!

In the early days, Marcus’ advocacy melded easily with his personal life. “I was so involved in the gay scene that I would link with club promotors. Through this, he would give out condoms and business cards, encouraging people to get tested.

Today, he is taking Gateway to Health and Wellness in a new direction. “Our program shouldn’t focus on mass testing. We are shifting the culture to patient navigation.”

Marcus asks his staff to be present for every “baby step” of the way. Clients get tested (about 580 per year), and are then walked through the available resources. If clients test HIV positive or are negative and would like to take precautions, they have access to free treatment, therapy and PrEP or PEP, regardless of their legal status in the country.

TPBK Gateway to Health and Wellness will continue its long-standing reputation of safe and trustworthy service for Brooklyn.
## Consolidated and Combined Statements of Financial Position

**As of June 30, 2019 and 2018**

### ASSETS

<table>
<thead>
<tr>
<th></th>
<th>2019</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash, cash equivalents and restricted cash</td>
<td>$3,704,029</td>
<td>$1,177,678</td>
</tr>
<tr>
<td>Accounts receivable, net (Note 2)</td>
<td>9,737,364</td>
<td>9,335,840</td>
</tr>
<tr>
<td>Contributions receivable, net (Notes 2 and 3)</td>
<td>164,375</td>
<td>51,450</td>
</tr>
<tr>
<td>Other receivables (Note 2)</td>
<td>8,152,192</td>
<td>13,538,775</td>
</tr>
<tr>
<td>Investments, at fair value (Notes 2, 4 and 12)</td>
<td>16,418,502</td>
<td>11,251,237</td>
</tr>
<tr>
<td>Prepaid expenses, deferred charges and other</td>
<td>571,057</td>
<td>592,059</td>
</tr>
<tr>
<td>Property and equipment, net (Notes 2 and 6)</td>
<td>8,892,719</td>
<td>13,538,775</td>
</tr>
<tr>
<td>Assets held by insurance trusts (Note 5)</td>
<td>52,509</td>
<td>62,221</td>
</tr>
<tr>
<td><strong>Total assets</strong></td>
<td><strong>$47,692,747</strong></td>
<td><strong>$44,517,006</strong></td>
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</tbody>
</table>

### LIABILITIES

<table>
<thead>
<tr>
<th></th>
<th>2019</th>
<th>2018</th>
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</thead>
<tbody>
<tr>
<td>Accounts and accrued expenses payable</td>
<td>$1,475,371</td>
<td>$1,828,241</td>
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<tr>
<td>Accrued payroll and related liabilities</td>
<td>1,262,005</td>
<td>1,272,202</td>
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<tr>
<td>Deferred rent (Note 2)</td>
<td>131,031</td>
<td>116,781</td>
</tr>
<tr>
<td>Deferred revenue/refundable advances (Note 7)</td>
<td>590,210</td>
<td>917,737</td>
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<tr>
<td>Lines of credit (Note 8)</td>
<td>6,877,232</td>
<td>6,797,985</td>
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<tr>
<td>Loan, mortgage, and note payable, net (Note 9)</td>
<td>4,912,341</td>
<td>4,589,337</td>
</tr>
<tr>
<td>Defined benefit pension plan payable (Note 10)</td>
<td>3,181,072</td>
<td>1,952,982</td>
</tr>
<tr>
<td>Supplemental retirement benefit plan payable (Note 10)</td>
<td>30,726</td>
<td>99,694</td>
</tr>
<tr>
<td><strong>Total liabilities</strong></td>
<td><strong>$18,459,988</strong></td>
<td><strong>$17,574,959</strong></td>
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</table>

### NET ASSETS (Note 2)

#### Without donor restrictions

<table>
<thead>
<tr>
<th></th>
<th>2019</th>
<th>2018</th>
</tr>
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<tbody>
<tr>
<td>Operating</td>
<td>$20,985,971</td>
<td>$17,562,886</td>
</tr>
<tr>
<td>Invested in property and equipment, net</td>
<td>$10,281,677</td>
<td>$10,309,928</td>
</tr>
<tr>
<td>Article XI Tax Incentive Loan (2,215,028)</td>
<td>(2,215,028)</td>
<td></td>
</tr>
<tr>
<td>Defined benefit pension plan</td>
<td>(3,181,072)</td>
<td>(1,952,982)</td>
</tr>
<tr>
<td>Supplemental retirement benefit plan</td>
<td>(30,726)</td>
<td>(99,694)</td>
</tr>
<tr>
<td><strong>Total without donor restrictions</strong></td>
<td><strong>18,459,988</strong></td>
<td><strong>17,574,959</strong></td>
</tr>
</tbody>
</table>

#### With donor restrictions

<table>
<thead>
<tr>
<th></th>
<th>2019</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>Time and purpose restricted (Note 12)</td>
<td>$2,016,093</td>
<td>$1,961,093</td>
</tr>
<tr>
<td>Held in perpetuity (Note 13)</td>
<td>$1,375,844</td>
<td>$1,375,844</td>
</tr>
<tr>
<td><strong>Total with donor restrictions</strong></td>
<td><strong>3,391,937</strong></td>
<td><strong>3,336,937</strong></td>
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</tbody>
</table>

### Total net assets

<table>
<thead>
<tr>
<th></th>
<th>2019</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>$29,232,759</strong></td>
<td><strong>$26,942,047</strong></td>
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</tr>
</tbody>
</table>

### Total liabilities and net assets

<table>
<thead>
<tr>
<th></th>
<th>2019</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>$47,692,747</strong></td>
<td><strong>$44,517,006</strong></td>
<td></td>
</tr>
</tbody>
</table>

## Consolidated and Combined Statements of Activities

**For the years ended June 30, 2019**

### Without donor restrictions

<table>
<thead>
<tr>
<th></th>
<th>2019</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>Public support: Special events revenue (net of direct expenses of $175,867 and $152,589, respectively) (Note 2)</td>
<td>$210,724</td>
<td>-</td>
</tr>
<tr>
<td>Contributions Individual and corporations</td>
<td>190,518</td>
<td>100,274</td>
</tr>
<tr>
<td>Foundations and trusts</td>
<td>13,538,775</td>
<td>55,000</td>
</tr>
<tr>
<td>New York Times Neediest Cases</td>
<td>543,468</td>
<td>543,468</td>
</tr>
<tr>
<td>In-kind contribution - equipment (Note 2)</td>
<td>29,400</td>
<td>29,400</td>
</tr>
<tr>
<td>Investment return used for current operations (Notes 4 and 13)</td>
<td>291,790</td>
<td>96,309</td>
</tr>
<tr>
<td>Net assets released from restrictions (Note 12)</td>
<td>196,583</td>
<td>(196,583)</td>
</tr>
<tr>
<td><strong>Total public support</strong></td>
<td><strong>$2,621,730</strong></td>
<td><strong>55,000</strong></td>
</tr>
<tr>
<td>Governmental support: Government fees and contracts (Note 2)</td>
<td><strong>27,876,062</strong></td>
<td><strong>27,876,062</strong></td>
</tr>
<tr>
<td>Government subcontractor</td>
<td><strong>212,296</strong></td>
<td><strong>212,296</strong></td>
</tr>
<tr>
<td><strong>Total governmental support</strong></td>
<td><strong>28,088,358</strong></td>
<td><strong>28,088,358</strong></td>
</tr>
<tr>
<td>Other revenue: Day care fees</td>
<td>307,287</td>
<td>-</td>
</tr>
<tr>
<td>Program Revenue</td>
<td>434,437</td>
<td>434,437</td>
</tr>
<tr>
<td>Sales - contract and other</td>
<td>4,663</td>
<td>-</td>
</tr>
<tr>
<td>Other</td>
<td>423,234</td>
<td>423,234</td>
</tr>
<tr>
<td><strong>Total other revenue</strong></td>
<td><strong>1,169,621</strong></td>
<td><strong>-</strong></td>
</tr>
<tr>
<td><strong>Total operating revenues</strong></td>
<td><strong>31,879,709</strong></td>
<td><strong>55,000</strong></td>
</tr>
</tbody>
</table>

### Operating expenses

<table>
<thead>
<tr>
<th></th>
<th>2019</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>Childhood and Family Services</td>
<td>9,839,386</td>
<td>-</td>
</tr>
<tr>
<td>After-School Education</td>
<td>3,222,165</td>
<td>-</td>
</tr>
<tr>
<td>Education Center</td>
<td>1,047,240</td>
<td>-</td>
</tr>
<tr>
<td>Youth Development</td>
<td>4,172,538</td>
<td>-</td>
</tr>
<tr>
<td>Health and Housing</td>
<td>6,018,159</td>
<td>-</td>
</tr>
<tr>
<td>Workforce Development</td>
<td>1,893,687</td>
<td>-</td>
</tr>
<tr>
<td>Community Supports - Developmental Disabilities</td>
<td>2,785,017</td>
<td>-</td>
</tr>
<tr>
<td><strong>Total program services expenses</strong></td>
<td><strong>28,882,192</strong></td>
<td><strong>28,882,192</strong></td>
</tr>
</tbody>
</table>

### Other operating expenses

<table>
<thead>
<tr>
<th></th>
<th>2019</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>Management and administration</td>
<td>5,014,702</td>
<td>-</td>
</tr>
<tr>
<td>Fundraising</td>
<td>522,287</td>
<td>-</td>
</tr>
<tr>
<td><strong>Total supporting services expenses</strong></td>
<td><strong>5,546,989</strong></td>
<td><strong>5,546,989</strong></td>
</tr>
<tr>
<td><strong>Total operating expenses</strong></td>
<td><strong>34,529,181</strong></td>
<td><strong>34,529,181</strong></td>
</tr>
</tbody>
</table>

### Loss from operations before pension adjustment

<table>
<thead>
<tr>
<th></th>
<th>2019</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>(2,649,472)</strong></td>
<td><strong>55,000</strong></td>
<td></td>
</tr>
<tr>
<td><strong>(2,649,472)</strong></td>
<td><strong>55,000</strong></td>
<td></td>
</tr>
<tr>
<td><strong>(445,563)</strong></td>
<td><strong>55,000</strong></td>
<td></td>
</tr>
<tr>
<td><strong>(3,095,035)</strong></td>
<td><strong>55,000</strong></td>
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</tr>
</tbody>
</table>

### Non-operating activities

<table>
<thead>
<tr>
<th></th>
<th>2019</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>Pension changes other than net periodic costs (Note 10)</td>
<td>(1,021,895)</td>
<td>(1,021,895)</td>
</tr>
<tr>
<td><strong>Total non-operating activities</strong></td>
<td><strong>(3,095,035)</strong></td>
<td><strong>(3,095,035)</strong></td>
</tr>
</tbody>
</table>

### Change in net assets

<table>
<thead>
<tr>
<th></th>
<th>2019</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>$25,840,822</strong></td>
<td><strong>$3,391,937</strong></td>
<td></td>
</tr>
<tr>
<td><strong>$29,232,759</strong></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

### Net assets - beginning of year

<table>
<thead>
<tr>
<th></th>
<th>2019</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>$3,391,937</strong></td>
<td><strong>$29,232,759</strong></td>
<td></td>
</tr>
</tbody>
</table>

### Net assets - end of year

<table>
<thead>
<tr>
<th></th>
<th>2019</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>$25,840,822</strong></td>
<td><strong>$3,391,937</strong></td>
<td><strong>$29,232,759</strong></td>
</tr>
</tbody>
</table>
# Consolidated and Combined Statement of Functional Expenses

For the year ended June 30, 2018

<table>
<thead>
<tr>
<th>Program Services</th>
<th>2019</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td>Salaries</td>
<td>$3,959,855</td>
<td>$2,421,665</td>
</tr>
<tr>
<td>Payroll taxes and benefits</td>
<td>$2,421,665</td>
<td>$1,467,091</td>
</tr>
<tr>
<td>Total salaries and related costs</td>
<td>$4,957,782</td>
<td>$2,786,570</td>
</tr>
<tr>
<td>Professional service fees</td>
<td>$626,716</td>
<td>$3,427,464</td>
</tr>
<tr>
<td>Contracted services</td>
<td>$1,249,410</td>
<td>$3,464,132</td>
</tr>
<tr>
<td>Stipends &amp; incentive</td>
<td>$1,994,050</td>
<td>$570,268</td>
</tr>
<tr>
<td>Supplies</td>
<td>$47,464</td>
<td>$94,090</td>
</tr>
<tr>
<td>Occupancy expenses - office</td>
<td>$1,757</td>
<td>$145</td>
</tr>
<tr>
<td>Utilities - office</td>
<td>$1,633</td>
<td>-</td>
</tr>
<tr>
<td>Transportation</td>
<td>$4,028,455</td>
<td>$28,345</td>
</tr>
<tr>
<td>Equipment</td>
<td>$208,500</td>
<td>$4,966</td>
</tr>
<tr>
<td>Facility repairs &amp; maintenance</td>
<td>$2,512</td>
<td>-</td>
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<tr>
<td>Program expense</td>
<td>$30,732</td>
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<tr>
<td>Staff expense</td>
<td>$37,526</td>
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<tr>
<td>Depreciation and amortization</td>
<td>$20,203</td>
<td>-</td>
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<tr>
<td>Insurance</td>
<td>$106,369</td>
<td>-</td>
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<tr>
<td>Reserves &amp; finance fees</td>
<td>$61,334</td>
<td>-</td>
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<tr>
<td>Bad debt</td>
<td>$50,148</td>
<td>-</td>
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<tr>
<td>Other expenses</td>
<td>$81,787</td>
<td>-</td>
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<tr>
<td>Total expenses</td>
<td>$9,839,386</td>
<td>$5,222,165</td>
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### Supporting Services

<table>
<thead>
<tr>
<th>2019</th>
<th>2018</th>
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</thead>
<tbody>
<tr>
<td>Management &amp; administration</td>
<td>$14,240,531</td>
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<tr>
<td>Fundraising</td>
<td>$2,892,192</td>
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<tr>
<td>Total supporting services</td>
<td>$892,337</td>
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<tr>
<td>Total</td>
<td>$14,240,531</td>
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</tbody>
</table>

Total:

- 2019: $16,634,586
- 2018: $16,634,586

### Notes

- Salaries include both Childhood & Family services and After-school education.
- Payroll taxes and benefits include both Childhood & Family services and After-school education.
- Total salaries and related costs include both Childhood & Family services and After-school education.
- Professional service fees include both Childhood & Family services and After-school education.
- Contracted services include both Childhood & Family services and After-school education.
- Stipends & incentive include both Childhood & Family services and After-school education.
- Supplies include both Childhood & Family services and After-school education.
- Occupancy expenses - office include both Childhood & Family services and After-school education.
- Utilities - office include both Childhood & Family services and After-school education.
- Transportation include both Childhood & Family services and After-school education.
- Equipment include both Childhood & Family services and After-school education.
- Facility repairs & maintenance include both Childhood & Family services and After-school education.
- Program expense include both Childhood & Family services and After-school education.
- Staff expense include both Childhood & Family services and After-school education.
- Depreciation and amortization include both Childhood & Family services and After-school education.
- Insurance include both Childhood & Family services and After-school education.
- Reserves & finance fees include both Childhood & Family services and After-school education.
- Bad debt include both Childhood & Family services and After-school education.
- Other expenses include both Childhood & Family services and After-school education.

---

**Total**

- 2019: $16,634,586
- 2018: $16,634,586
## Consolidated and Combined Statements of Cash Flows
For the years ended June 30, 2019 and June 30, 2018

<table>
<thead>
<tr>
<th></th>
<th>2019</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>CASH FLOWS FROM OPERATING ACTIVITIES</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Change in net assets</td>
<td>$2,290,712</td>
<td>$5,026,608</td>
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<td>Adjustments to reconcile change in net assets to net cash used in operating activities</td>
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<tr>
<td>Depreciation</td>
<td>348,752</td>
<td>218,772</td>
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<td>Disposal of property and equipment</td>
<td>72,868</td>
<td>173,500</td>
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<tr>
<td>Gain on valuation of property</td>
<td>(6,115,851)</td>
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<tr>
<td>Gain on investments</td>
<td>(489,465)</td>
<td>(571,449)</td>
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<td>Bad debt</td>
<td>752,020</td>
<td>53,245</td>
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<td><strong>Subtotal</strong></td>
<td>$2,974,887</td>
<td>(1,215,175)</td>
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<tr>
<td>Changes in operating assets and liabilities</td>
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<tr>
<td>(Increase) decrease in assets</td>
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<tr>
<td>Accounts receivable</td>
<td>(1,153,544)</td>
<td>523,774</td>
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<td>Contributions receivable</td>
<td>(112,925)</td>
<td>537,743</td>
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<td>Other receivables</td>
<td>5,386,583</td>
<td>(154,250)</td>
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<td>Prepaid expenses, deferred charges and other</td>
<td>21,002</td>
<td>(165,867)</td>
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<td>Increase (decrease) in liabilities</td>
<td>9,712</td>
<td>4,788</td>
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<tr>
<td>Accounts and accrued expenses payable</td>
<td>(352,870)</td>
<td>(300,666)</td>
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<td>Accrued payroll and related liabilities</td>
<td>(10,197)</td>
<td>272,911</td>
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<td>Deferred rent</td>
<td>14,250</td>
<td>55,280</td>
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<td>Deferred revenue/refundable advances</td>
<td>(327,527)</td>
<td>(272,209)</td>
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<td>Defined benefit pension plan payable</td>
<td>1,228,090</td>
<td>(356,180)</td>
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<td>Supplemental retirement benefit plan payable</td>
<td>(68,968)</td>
<td>(85,871)</td>
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<tr>
<td>Net cash provided by (used in) operating activities</td>
<td>7,608,493</td>
<td>(1,155,722)</td>
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<tr>
<td><strong>CASH FLOWS FROM INVESTING ACTIVITIES</strong></td>
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<td></td>
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<tr>
<td>Purchases of property and equipment</td>
<td>(806,591)</td>
<td>(231,676)</td>
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<td>Tenant security deposits refunded</td>
<td>-</td>
<td>-</td>
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<tr>
<td>Purchases of investments</td>
<td>(12,042,774)</td>
<td>(5,565,963)</td>
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<tr>
<td>Proceeds from sale of investments</td>
<td>7,368,068</td>
<td>5,594,767</td>
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<td>Net cash used in investing activities</td>
<td>(5,481,297)</td>
<td>(202,872)</td>
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<tr>
<td><strong>CASH FLOWS FROM FINANCING ACTIVITIES</strong></td>
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<td></td>
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<tr>
<td>Change in due to related party</td>
<td>-</td>
<td>-</td>
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<tr>
<td>Proceeds from line of credit</td>
<td>5,519,482</td>
<td>4,240,181</td>
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<tr>
<td>Repayments of line of credit</td>
<td>(5,440,236)</td>
<td>(2,755,000)</td>
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<tr>
<td>Proceeds from loan and mortgage payable</td>
<td>426,957</td>
<td>208,022</td>
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<tr>
<td>Principal repayments of loan and mortgage</td>
<td>(107,048)</td>
<td>(268,743)</td>
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<tr>
<td>Net cash provided by financing activities</td>
<td>399,155</td>
<td>1,424,460</td>
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<tr>
<td>Net decrease in cash and cash equivalents</td>
<td>2,526,351</td>
<td>65,866</td>
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<tr>
<td>Cash and cash equivalents - beginning of year</td>
<td>1,177,678</td>
<td>1,111,812</td>
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<tr>
<td>Cash and cash equivalents - end of year</td>
<td>$3,704,029</td>
<td>$1,177,678</td>
</tr>
<tr>
<td>Supplementary disclosure of cash flow information:</td>
<td>$145,112</td>
<td>$160,181</td>
</tr>
</tbody>
</table>
Mr. Eric Ceresnie
Facebook
Mr. Glenn August
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Mr.errick Adams
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$250–$499

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